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February 12, 1999

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

VIA HAND DELIVERY

Magalie Roman Salas, Secretary
Federal Communications Commission
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Washington, D.C. 20554

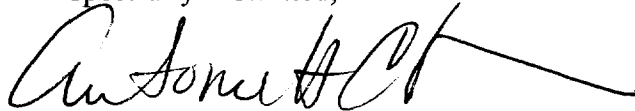
Re: **REDACTED-- FOR PUBLIC INSPECTION**
Response to Request for Documentary Material
CC Docket No. 98-141

Dear Ms. Salas:

Enclosed herewith for filing on behalf of Ameritech Corporation, please find two sets of REDACTED-- FOR PUBLIC INSPECTION documents retrieved from the files of relevant individuals identified by Commission staff. Please note that a complete original set of these confidential documents in are being submitted to the Secretary under separate cover.

If you have any questions concerning this filing, please contact the undersigned.

Respectfully submitted,



Antoinette Cook Bush
Counsel to Ameritech Corporation

Enclosures

cc: William Dever, Esq. (w/o enclosures)

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0-71

Ameritech
Custom Business Services
1998 - 2000 Strategic Narrative

Greg Brown
June 9, 1997

ACFCC 0171159

ACFCC 0171160 to
ACFCC 0171167

have been redacted in
full because they
contain confidential
information subject to
the protective order
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No. 98-141 before the
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Ameritech leads BOC's in CLEC strategy

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ACFCC 0171169 to
ACFCC 0171178

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1999 CBS Strategic Plan

Greg Brown
June 5, 1998

Confidential
AC 001231

ACFCC 0171179

ACFCC 0171180 to
ACFCC 0171189

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Ameritech custom business services

1998 - 2000 business plan

Greg Brown
June 23, 1997

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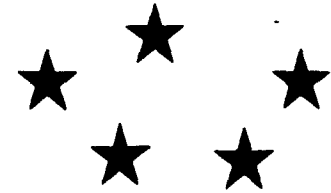
Confidential

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ACFCC 0171191 to
ACFCC 0171202

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Services Available For Resale



ACFCC 0180001

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ACFCC 0180002 to
ACFCC 0180011

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Draft

CBS Options

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Corporate Strategy

October 23, 1996

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Private and Confidential

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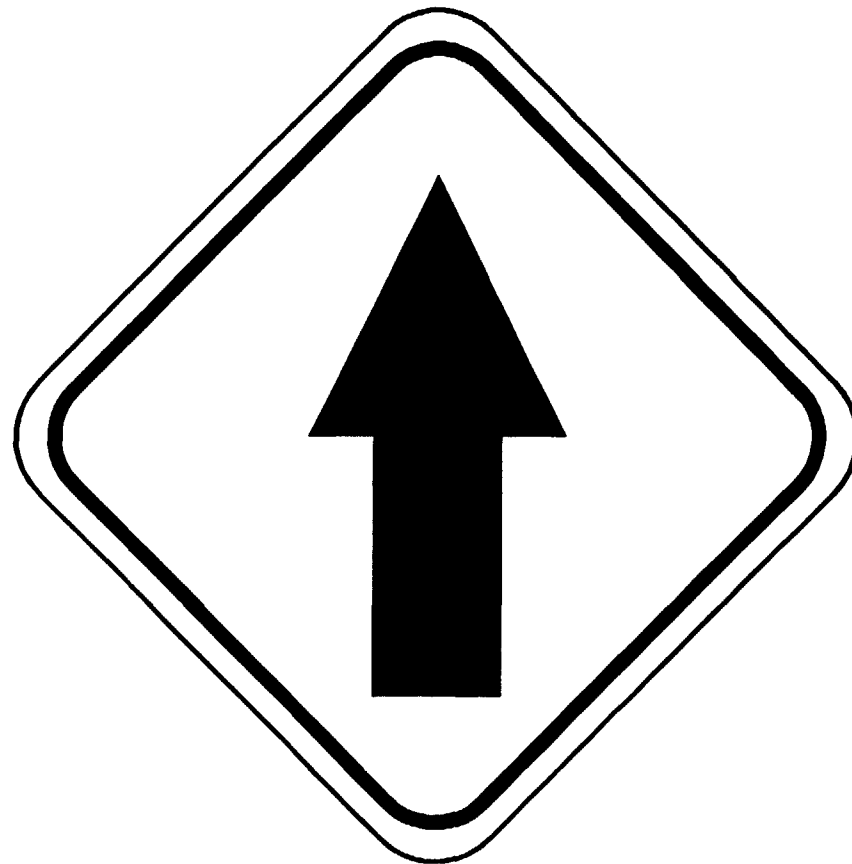
ACFCC 0180012

12-1-1904

ACFCC 180013 to
ACFCC 180020

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Ameritech 3rd Annual Account Update & Technology Review



Directions in Technology

ACFCC 0180022 to
ACFCC 018007

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Memorandum-CBS Marketing

To: Greg Brown
CC: Lori Mirek
From: Chris Larson
Date: October 21, 1996
Re: RED TEAM RECOMMENDATION

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ACFCC 0180108

ACFCC 0180109 to
ACFCC 0180148

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Eric Christensen
Carol Deeg
Kathy Devine
Brian Gilomen
Chris Larson
Jeff Lowe



Out-of-Region Local Resale
Ameritech
October 25, 1996

ACFCC 0180149



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ACFCC 0180150 to
ACFCC 0180162

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[Redacted]



Red Team

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[REDACTED]

[REDACTED]

Breakout For Growth:

Ameritech Through 2000

ACFCC-0180164

October 14, 1996



ACFCC 0180165 to
ACFCC 0180182

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Business Services

Overall ACI Data Strategy

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ACFCC 0180184 to
ACFCC 0180197

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ACI/CBS
Product Review
October 9, 1996

ACFCC 0180198

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ACFCC 0180199 to
ACFCC 0180209

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NAMED ACCOUNTS PRESENTATION

October 9, 1996

ACI

ACFCC 0180211 to
ACFCC 0180225

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Ameritech's Strategic Direction

John E. Vaughan
Vice President

Business Development and Strategy

ACFCC 0180228 to
ACFCC 0180248

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DRAFT

CONSUMER AND BUSINESS SERVICES SECTOR

Andrew S. Patti

ACFCC 0180249

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ACFCC 0180265

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Bulgecom
Re

**Ameritech
custom business services**

Jack E. Reich

May 7, 1996

ACFCC 0180266

Ameritech cbs

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ACFCC 0180272

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Ameritech

Consumer and Business Business Sector

First Strategic Direction Working Session

Chicago, Illinois
December 5, 1996

Kannon Consulting, Inc.

ACFCC 0180274 to
ACFCC 0180305

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Call Center Industry Overview

December 13, 1996

Carol Deeg

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ACFCC 0180352

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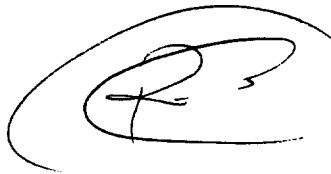
Custom Business Services

Ameritech.

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Randy Mueller
312/364-3544

ACFCC 0180353

ACFCC 0180354 to
ACFCC 0180413

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Pricing Strategy

December 4, 1996

ACFCC 0180414

Private Discussion Draft

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For Rec

ACFCC 0180415 to
ACFCC 0180446

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Potential "Alfred"/"Bob" Opportunities

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ACFCC 0180450

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Outline of Potential Opportunities

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ACFCC 0180451

ACFCC 0180452 to
ACFCC _____

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What "Bob" brings

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ACFCC 0180454 to
ACFCC 0180456

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ACFCC 0180457

ACFCC 0180458 to
ACFCC 0180460

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